Have a rewarding career in Retail management

The nationally accredited SIR50116 Diploma of Retail Leadership qualification will provide you with expert management skills, operational knowledge and a total quality management approach to work effectively in senior management within the Retail industry. For businesses across the Retail industry, professionals with this qualification and our training will ensure the future of your enterprise as a well-run, competitive, productive and successful operation.

Practical Skills

Individuals with a SIR50112 Diploma of Retail Management are highly skilled to carry out key management roles participating in wider retail, such as managing a large or wholesale business, a small to medium retail group store, franchise outlet, or wholesale outlet. Graduates of this qualification are better prepared to evaluate and apply strategic thinking to solve business problems, prioritise targets, delegate and achieve business objectives as well as to identify and act upon new business opportunities. You will learn highly valuable and transferable skills that can be used across diverse retail business operations and ability to adapt to an exciting progressive industry.

Employment Outcomes

• Store Manager
• Merchandise Manager
• Buyer
• Sales Manager
• Area or Regional Manager

Delivery Mode | Location | Study Mode | Start Date | Duration
---|---|---|---|---
Workplace Delivery | NSW, TAS | Full time, Part time | Contact us | 12 to 24 months
Recognition of Prior Learning (RPL)

Recognition of Prior Learning (RPL) is a process where a student may be granted credit or partial credit towards a qualification in recognition of skills and knowledge gained through work experience, life experience and/or formal training.

Entry requirements

Students must complete a study skills assessment for basic literacy and numeracy. MEGT Institute require students enrolling in this workplace-based course to be employed in a retail environment performing a range of retail related duties and where they provide operational and leadership support to individuals and/or teams and are supervised and supported in the workplace.

Entry to this qualification is open to individuals who:
- have achieved a Certificate IV in Retail Management
- have relevant industry employment experience in a job role that has involved the application of skills and knowledge described in core units of competency from the SIR40316 Certificate IV in Retail Management qualification.

The core units of competency from the SIR40316 Certificate IV in Retail Management qualification are:
- SIRRTF002 Monitor store financials
- SIRXCEG004 Create a customer centric culture
- SIRXHRM002 Maintain employee relations
- SIRXMGT002 Lead a frontline team
- SIRXRSK002 Maintain store security
- SIRXSLS002 Achieve sales targets
- SIRXWHS003 Maintain workplace safety

Training and assessment methods

Students receive access to engaging, interactive course content and coaching and mentoring by a qualified MEGT Institute facilitator. A combination of assessment tasks including written reports, question and discussions and projects will be utilised for assessment. We also value the role of the workplace in the assessment process and ask supervisors to provide feedback on the students’ abilities via an easy to complete third party report.

Fees and funding

For the latest information on our course fees please visit our website megtinstitute.edu.au/fees. There are different types of Government funding available to assist you when you are studying. These vary from state to state. Eligibility criteria apply.